

Business Sale Overview Memo

Aviation Security Risk Management Business

Business Opportunity

An excellent opportunity exists to purchase the business and assets of an aviation security risk management company based in the South East of England.

The business was incorporated in April 2017, attracting significant seed investment, and pioneers data-led risk management techniques. The company now have a fully functioning prototype product which offers instantaneous airspace risk assessments for all countries and c. 51,000 airports. The company aim to become the industry standard systematic flight risk assessment provider over the next 5 -7 years.

Interested parties are requested to specifically deal and formally register their interest with Stephen Readman at SIA Group, who are acting as Agents on behalf of the Administrator.

It is intended that a sale will be executed at the earliest opportunity and all offers should be received by no later than **midday Friday 20 July 2018**.

Business Overview

- Pioneers in data-led risk management
- Highly skilled team of aviation security specialist
- No. of contracted clients, sales pipeline and established critical relationships
- Database and operational prototype software platform
- Significant growth opportunities

High Level Financial Information

5 Year Income and Expenditure Projection

	2018	2019	2020	2021	2022
Income	£687,000	£1,764,000	£3,245,000	£4,859,000	£6,740,000
Overheads	£644,000	£1,297,000	£1,356,000	£1,386,000	£1,424,000
EBITDA	£68,000	£511,000	£1,933,000	£3,493,000	£5,316,000

Accounts available on Request

Assets for Sale

- Current Customer List
- Sales pipeline
- Database and software platforms
- Goodwill / Trading Name
- Domain names and Website

Further Information

Requests for further information should be addressed to Stephen Readman of SIA Group who are acting as agents on behalf of the Administrators. Contact details have been provided below.

Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.

For further information please contact:

Stephen Readman – SIA Group
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