

Business Sale Overview Memo

Aviation Security Risk Management Business

Business Opportunity	An excellent opportunity exists to purchase the business and assets of an aviation security risk management company based in the South East of England.
	The business was incorporated in April 2017, attracting significant seed investment, and pioneers data-led risk management techniques. The company now have a fully functioning prototype product which offers instantaneous airspace risk assessments for all countries and c. 51,000 airports. The company aim to become the industry standard systematic flight risk assessment provider over the next 5 -7 years.
	Interested parties are requested to specifically deal and formally register their interest with Stephen Readman at SIA Group, who are acting as Agents on behalf of the Administrator.
	It is intended that a sale will be executed at the earliest opportunity and all offers should be received by no later than midday Friday 20 July 2018 .
Business Overview	 Pioneers in data-led risk management Highly skilled team of aviation security specialist No. of contracted clients, sales pipeline and established critical relationships Database and operational prototype software platform Significant growth opportunities
High Level Financial	5 Year Income and Expenditure Projection
Information	
	2018 2019 2020 2021 2022 Income £687,000 £1,764,000 £3,245,000 £4,859,000 £6,740,000
	Overheads £644,000 £1,297,000 £1,356,000 £1,386,000 £1,424,000
	EBITDA £68,000 £511,000 £1,933,000 £3,493,000 £5,316,000
	Accounts available on Request
Assets for Sale	 Current Customer List Sales pipeline Database and software platforms Goodwill / Trading Name Domain names and Website
Further	Requests for further information should be addressed to Stephen Readman of SIA Group who are acting as agents on
Information	behalf of the Administrators. Contact details have been provided below.
	Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.

For further information please contact:

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Disclaimer: The purpose of this document is to assist the recipient in deciding whether to investigate the possibility of acquiring the Company and Business Assets. It is not intended to form the basis of the decision. The recipient must make their own independent assessment of the Company and Business Assets, rely on their own investigations and should obtain independent professional advice. The information in this document has not been verified by SIA Group (UK) London Ltd, who do not give, nor have any authority to give any representation or warranty (express or implied) as to its accuracy or completeness. The sale is via an intermediary and act as agents of the Company without personal liability. If you no longer wish to receive information please email info@sia_group.co.uk. SIA Group (UK) London Ltd, 107 Cheapside, London, EC2V 6DN.