

Business Sale Overview Memo

National Gas Boiler Installation Business

Business Opportunity

An excellent opportunity exists to purchase the business and assets of an award-winning national Gas-safe registered boiler installation specialist provides domestic central heating and gas boiler replacement services to homeowners across the UK.

Operating from its Midlands head office the company employs over 50 full time specialist staff and account managers providing a one stop shop for all domestic boiler replacement services

Interested parties are requested to specifically deal and formally register their interest with Kevin Counihan at SIA Group, who are acting as Agents on behalf of the proposed Administrators.

A sale will be executed at the earliest opportunity. All expressions of interest must be registered by no later than 8 January 2020.

Business Overview

- Leasehold HQ premises in Midlands area
- Nationwide client base
- Multi-disciplinary experienced staff
- Strong order book and multi-channel sales networks

High Level Financial Information

| | YTD | P/E 31 | Y/E 30 |
|--------------|---------|--------|--------|
| | Oct | Nov | June |
| | 2019 | 2018 | 2017 |
| | | | |
| Turnover | £5.2m | £4.9m | £1.7m |
| | | | |
| Gross Profit | £1.3m | £1.5m | £491k |
| EBITDA | (6710k) | £49k | (COAL) |
| EBITUA | (£719k) | £49K | (£84k) |

^{*}Accounts available on request



Assets for Sale

- Office Furniture & Computer Equipment
- Current WIP, Order Book & Customer List
- Goodwill / Trading Name
- Domain name, Website, Digital/Social Media Assets

Further Information

Requests for further information should be addressed to Kevin Counihan of SIA Group. Contact details have been provided below.

Interested parties are invited to register their level of interest. Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.

For further information please contact:

Kevin Counihan – SIA Group T. 020 7498 4904 E.kevin.counihan@sia-group.co.uk







