

# Business Sale Overview Memo

## Transport / Logistics Business

### Business Opportunity

An excellent opportunity exists to purchase as a going concern the 80% shares of a leading north west transport and warehousing company, with existing management team owning other 20%, and happy to remain in business running the business day to today, or by separate negotiation in regard to their shares sale

A well-established logistics company established since 1984 that works with some of the UK's largest blue chip transport and warehouse customers and holds an operating license for 57 vehicles and 80 trailers.

An asset sale could also be considered.

The business has traded successfully and very profitably throughout its 35 year history and would be an ideal bolt on for larger transport or warehouse business wanting valuable north west warehouse space.

Interested parties are requested to specifically deal and formally register their interest with Kevin Counihan at SIA Group, who are acting as agents on behalf of the investment company owners.

A sale will be executed at the earliest opportunity, **noting this is not a distressed sale**. All expressions of interest must be registered by no later than 30<sup>th</sup> January 2022 with a view to concluding a share purchase or asset sale in by end of February.

### Business Overview

- 104,000 sq. ft fully racked modern leasehold HQ premises.
- Modern fleet of 30 tractor and 40 trailer units all under four years old with loyal long term driver staff.
- Reputable blue chip client base
- Management team staying on as part of sale, so can be hands off investment if required.
- Profitable cash generative business.

### High Level Financial Information

	FY 2020 £	FY 2019 £	FY 2018 £
<b>Turnover</b>	<b>7,022,000</b>	<b>8,357,000</b>	<b>7,445,000</b>
Direct Costs	(5,699,000)	(7,081,000)	(6,050,000)
<b>Gross Profit</b>	<b>1,323,000</b>	<b>1,276,000</b>	<b>1,395,000</b>
Administrative Expenses	(1,220,000)	(776,000)	(824,000)
<b>Operating Profit</b>	<b>103,000</b>	<b>498,000</b>	<b>571,000</b>

### Business for Sale

80% Solvent Share Purchase or 100% by separate negotiation with management team.

### Further Information

Requests for further information should be addressed to Kevin Counihan of SIA Group. Contact details have been provided below.

Interested parties are invited to register their level of interest. Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.

### For further information please contact:

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