

## **Business Sale Overview Memo**

## **Project Disruption – Drinks Distributor**

Business Opportunity	An excellent opportunity exists to purchase the business and assets of a UK wide drinks distributor, with annual sales of c.£7m.	
	The company has 10 years of trading history, primarily in the craft beer space with a strong market presen approach and a market leading range.	ce, modern
	Interested parties are requested to specifically deal and formally register their interest via e-mail Empringham at SIA Group, who are acting as Agents on behalf of the proposed Administrator.	with Ryan
	It is intended that a sale will be executed at the earliest opportunity and all offers must be registered by n close of business on Wednesday 31 <sup>st</sup> January 2024.	o later than
Business Overview	<ul> <li>Annual orders in excess of £7m</li> <li>1,000 active customers monthly</li> <li>50,000 confirmed customer accounts, plus a larger database of customer targets</li> <li>Relationships and supply agreements across a large percentage of the drinks space</li> <li>Skilled and experienced workforce (between 10 and 20 staff)</li> <li>Multifunctional leasehold premises for operations based in the South East</li> <li>Offers are invited for the business and assets</li> </ul>	
High Level Financial Information	Customer Order Values – 2023 forecast: £7.3m / 2022: £7.2m / 2021: £7m Accounts and further information available on receipt of a signed NDA.	
Assets for Sale	<ul> <li>Goodwill</li> <li>Customer Lists and Market Data</li> <li>Supplier Contracts (with transfer of trade)</li> <li>Website and Associated Intellectual I</li> <li>Office, IT and Bar Equipment</li> </ul>	Property
Further Information	Requests for further information should be addressed via e-mail to Ryan Empringham of SIA Group who as agents on behalf of the proposed Administrator. Contact details have been provided below. Access to additional information will be provided on receipt of signed NDA. All offers to be supported funding.	-

## For further information please contact:

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