


Business Sale Overview Memo

Project Disruption – Drinks Distributor

Business Opportunity	<p>An excellent opportunity exists to purchase the business and assets of a UK wide drinks distributor, with annual sales of c.£7m.</p> <p>The company has 10 years of trading history, primarily in the craft beer space with a strong market presence, modern approach and a market leading range.</p> <p>Interested parties are requested to specifically deal and formally register their interest via e-mail with Ryan Empringham at SIA Group, who are acting as Agents on behalf of the proposed Administrator.</p> <p>It is intended that a sale will be executed at the earliest opportunity and all offers must be registered by no later than close of business on Wednesday 31st January 2024.</p>	
Business Overview	<ul style="list-style-type: none"> - Annual orders in excess of £7m - 1,000 active customers monthly - 50,000 confirmed customer accounts, plus a larger database of customer targets - Relationships and supply agreements across a large percentage of the drinks space - Skilled and experienced workforce (between 10 and 20 staff) - Multifunctional leasehold premises for operations based in the South East - Offers are invited for the business and assets 	
High Level Financial Information	<p>Customer Order Values –</p> <p>2023 forecast: £7.3m / 2022: £7.2m / 2021: £7m</p> <p><i>Accounts and further information available on receipt of a signed NDA.</i></p>	
Assets for Sale	<ul style="list-style-type: none"> - Goodwill - Customer Lists and Market Data - Supplier Contracts (with transfer of trade) - Website and Associated Intellectual Property - Office, IT and Bar Equipment 	
Further Information	<p>Requests for further information should be addressed via e-mail to Ryan Empringham of SIA Group who are acting as agents on behalf of the proposed Administrator. Contact details have been provided below.</p> <p>Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.</p>	

For further information please contact:

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