

# Business Sale Overview Memo

## Vintage Furniture & Home Furnishings Retailer

### Business Opportunity

An excellent opportunity exists to purchase the business and assets of a well-established vintage furniture and home furnishings retailer.

Operating from its Sussex HQ the business has a well-established retail unit, newly fitted out warehouse unit and online ecommerce Shopify platform. The business has traded successfully since its incorporation in 2015 and has experienced exponential growth in recent years but has encountered recent cash flow difficulties due to Brexit, cost of living crisis and other macro-economic events in recent times.

Interested parties are requested to specifically deal and formally register their interest with Kevin Counihan at SIA Group, who are acting as Agents on behalf of the proposed Administrators.

A sale will be executed at the earliest opportunity. All expressions of interest must be registered by no later than 29<sup>th</sup> April 2024.

### Business Overview

- Vintage furniture and home furnishings retailer
- Three revenue streams (Retail unit, integrated coffee shop & ecommerce platform)
- Multi-disciplinary experienced staff
- Average Turnover c£1.69m (Last 3 Years)

### High Level Financial Information

	Y/E 31 MARCH 2023	Y/E 31 MARCH 2022	Y/E 31 MARCH 2021
Turnover	£1.42m	£1.78m	£1.87m
Net Profit	(£164k)	£90k	£82k

\*Accounts available on request



### Assets for Sale

- Catering Equipment & Restaurant Furniture
- Stock
- Goodwill / Trading Name
- Domain name, Website, Digital/Social Media Assets

### Further Information

Requests for further information should be addressed to Kevin Counihan of SIA Group. Contact details have been provided below.

Interested parties are invited to register their level of interest. Access to additional information will be provided on receipt of signed NDA. All offers to be supported by proof of funding.

### For further information please contact:

Kevin Counihan – SIA Group  
T. 020 7498 4900  
E. [kevin.counihan@sia-group.co.uk](mailto:kevin.counihan@sia-group.co.uk)

